

CURRICULUM VITAE

Name: Charlan Jeanne Nemeth E-mail: cjc123@gmail.com

Address: Department of Psychology
University of California, Berkeley
3434 Berkeley Way
Berkeley, CA 94720-1650
USA

Citizenship: U.S.A.

Educational Experience

Washington University, St. Louis, Missouri: Psychology and Mathematics.B.A.

University of Wisconsin, Madison, Wisconsin: Social Psychology. M.A..

Oxford University, Oxford, England: Social Psychology. Matriculated at
Linacre College, Oxford.

Cornell University, Ithaca, New York: Social Psychology (minor Statistics) PhD.

Professional Experience

Assistant Professor of Psychology, University of Chicago, Chicago, Illinois.

Associate Professor of Psychology, University of Virginia, Charlottesville, Virginia.

Associate Professor of Psychology, University of British Columbia, Vancouver, B.C., Canada.

Professor of Psychology, University of California, Berkeley, California.

Professor of the Graduate School, University of California, Berkeley, California

Visiting Professor, London Business School, London UK

Visiting Appointments

Visiting Professor of Psychology, University of Bristol, England.

Visiting Fellow, Battelle Seattle Research Center (Psychology and the Law). Seattle, WA.

Visiting Scholar, SFB 24, University of Mannheim, West Germany.

Director of Studies, Ecole des Hautes Etudes en Sciences Sociales, 44 Rue de la Tour, Paris, France.

Visiting Professor, Department of Sociology, University of Trento, Italy.

Director of Studies, Ecole des Hautes Etudes en Sciences Sociales,
105 Bd Raspail, Paris, France.

Fellow, Institute of Management, Innovation and Organization, Haas School of Business, University of California, Berkeley.

Chair, Board of Advisors, Institute of Management, Innovation and Organization,
Haas School of Business, University of California, Berkeley

Visiting Professor, Organizational Behaviour, London Business School,
London, UK

Honors

Phi Beta Kappa; Honorary Woodrow Wilson Fellow; Final Honors (Washington University); Who's Who in America. Leverhulme Trust Fellowship UK

Professional Societies

- 1) Fellow, American Psychological Assn
- 2) Fellow, Western Psychological Association
- 3) Fellow, American Psychological Society
- 4) Member, Society of Experimental Social Psychology
- 5) Member, European Association of Experimental Social Psychology
- 6) Member, Academy of Management
- 7) Member, Women's Forum West

Teaching Experience

Assistant Professor of Psychology, University of Chicago

Associate Professor of Psychology, University of Virginia

Associate Professor of Psychology, University of British Columbia

Professor of Psychology, University of California, Berkeley.

Courses included Introduction to Social Psychology, Classic theorists, Group Processes, The Psychology of Creativity (which I created), various seminars in social influence, gender and persuasion, group decision making, corporate cultures, creativity and innovation.

Guest Lecturer, University of Bristol, England.

Guest Lecturer, Ecole Pratique des Hautes Etudes, Paris, France.(numerous times)

Guest Lecturer, Universität Mannheim, West Germany.

Guest Lectures: University of Louvain, Louvain-la-Neuve, Belgium.

Guest Lectures :Department of Psychology, University of Geneva, Switzerland.

Guest Lectures: University of Provence, Aix-en-Provence, France.

Guest Lecture: University of Padua, Italy.
Guest Lectures: University of Grenoble
_Guest Lecturer (3 months): University of Trento, Italy

Executive Education Lectures: Haas School of Business, Univ California, Berkeley on "Cults and Corporate Culture" and on "Dissent and Innovation"

Leverhulme Lectures: Aston Business School, Birmingham, UK (4 months over 2 years)

Visiting Professor, London Business School. Courses include Core Organizational Behavior, Leading Teams, PhD seminars and Field Trips

Visiting Professor, London Business School. Led EMBA field trips to South Africa for 3 years.

Executive Education. London Business School: "Persuasion", "Innovation" and "Scientific Creativity"

Executive Education Haas School of Business, Univ of California, Berkeley
"Leading for Creativity and Innovation"

Professional Meetings

Moderator and chairperson for paper session entitled "Obedience and Resistance to Social Pressure."
Division 8, American Psychological Association, Honolulu, HI,

Moderator and chairperson for paper session entitled "Group Processes." Midwest Psychological Association Convention, Chicago, IL,.

"Influence Processes in Jury Deliberation." Paper presented at Western Psychological Association, Sacramento, CA,

"Recent Supreme Court Legislation and Jury Deliberation." Invited address. Oregon State Bar Association, Portland, OR,

"A Comparison Between Conformity and Minority Influence." Invited address. International Congress on Psychology, Paris, France,.

"Stability of Faction Position and Influence." Invited address. Symposium on Group Decision Processes, Castle Reisenburg, Germany,

Discussant on Law and Psychology Symposium. Society of Experimental Social Psychology Convention, Princeton, NJ,

Guest speaker for Psychology Awards evening, California State University at Fresno, Fresno, CA,

"Negotiation vs. Influence." Invited address. International Symposium on Social Influence Processes, Barcelona, Spain,.

Chair, Social Psychology Section of Division 8, American Psychological Association Convention, Los Angeles, CA,

"Influence Processes in Jury Deliberations." Paper presented to Western Conference on Small Group Processes,

"Preservation of Minority Views: Some Reflections from American Law." Invited address. University of Geneva, Geneva, Switzerland,

"Majority vs. Minority Influence: A Discussion with Charlan Nemeth." Society of Experimental Social Psychology Convention, Pittsburgh, PA,

"Group Decision Making and Procedural Law Changes in U.S. vs. France." Presentation for European Association of Social Psychology Convention, Tilburg, Holland,

"Social Influence and Group Decision Making." Presentation to Psychology Department, University of Louvain la Neuve, Belgium,

"Social Psychology and Trial by Jury." Presentation to Psychology Department, University of Louvain La Neuve, Belgium,

"The Role of Dissent in Creativity Problem Solving." Invited address. Fifth Ontario Symposium on Personality and Social Psychology: "Social Influence." Waterloo, Ontario, Canada,.

"Making Them Think: The Contributions of Minority Influences." Invited address. First Conference on Status, Expectations and Related Social Processes, University of South Carolina, Columbia, SC,

"The Impact on Status Expectations Research: A View From the Outside." Invited address. First Conference on Status, Expectations and Related Social Processes, University of South Carolina, Columbia, SC,

"Jury Structure and the Possibility of Dissent." Presentation to the Law and Society Association, San Diego, CA,

"The Contributions of Dissent." Invited Address. Division 8 (Personality and Social Psychology), American Psychological Association Convention, Washington, DC,

"Dissent and the Quality of Decision Making." Invited Address. Managers' Advisory Group of the Medical Center at University of California San Francisco, San Francisco, CA,

"Resisting Conformity Through Exposure to Dissent." Presentation to International Congress of Psychology, Sydney, Australia,.

"The Stimulating Properties of Dissent: The Case of Recall." Presentation to International Congress of Psychology, Sydney, Australia,

"Minority Dissent as a Stimulant to Group Performance." Invited Address. Texas A & M symposium on Group Processes, College Station, TX

"Minority Dissent and Recall of Information." Invited Address. Ecole des Hautes Etudes en Sciences Sociales, Paris, France,

"Stimulating Creativity by Dissent." Invited Address. Conference on Minority Influence, Perugia, Italy,

"Minority Dissent and Improved Performance." Invited address. Valencia, Spain

"The Positive Contributions of Dissent." European Association of Social Psychology, Budapest, Hungary

"Welcoming the Voices of Minority Dissent: Improved Thought." American Psychological Association Convention, San Francisco, CA,.

Chair, "Majorities, Minorities and Persuasion." Symposium for Society of Experimental Social Psychology, Columbus, OH,

"Minority Influence: A Personal Account of the Lessons Learned." Society of Experimental Social Psychology, Columbus, OH,.

"Raising the Quality of Performance and Decision Making: The Positive Contributions of Exposure to Dissent." Society of Experimental Social Psychology, Columbus, OH.

Chair, Symposium on Minority Influence. Joint Meeting of European Association of Social Psychology and Society of Experimental Social Psychology. Leuven, Belgium

"A Retrospective Look at the Development of Minority Influence Research." Joint Meeting of the European Association of Social Psychology and Society of Experimental Social Psychology. Leuven, Belgium,

"Profiting from Those We Underestimate: The Value of Minority Dissent." Invited address, Western Psychological Association. Phoenix, AZ

"Social Influence and the Stimulation of Cognitive Activity." Society for Experimental Social Psychology. Santa Barbara, CA,

(With John Rogers) "Dissent and the Search for Information." Western Psychiatric Association. Kona, HI,

"Conflict as Promoting vs. Impeding the Quality of Performance: The Role of Dissent." International Congress of Applied Psychology, Madrid, Spain

Chair. Symposium on "The Positive Aspects of Conflict." International Congress on Applied Psychology, Madrid, Spain.

"Creative Contributions of Dissent." Invited address. University of Padua, Italy.

"Minorities and Creativity." Invited address. University of Provence-Aix, France.

"Dissent and Quality of Decision Making. Invited address. University of Geneva, Geneva, Switzerland..

"The Outsider and Innovation." Invited address. Yale School of Management, New Haven, CT.

"Profiting from Those we Underestimate." Invited address. MIT Sloan School of Management, Cambridge, MA.

"The Outsider and Innovation." Invited address. Harvard Business School, Boston, MA.

Creativity: The Individual and The Organization. Kellogg Graduate School of Management. North Western University, Evanston, IL,

Discussant: "The value of small failures." Academy of Management, San Diego, CA.

"The Promotion of Innovation." Invited address. Cornell University, Johnson School of Management, Ithaca, NY

"Artistic, Scientific and Business Creativity." Panelist for Knowledge, Creation, and Transfer: The Second Arrival. UC Berkeley Forum on Knowledge and the Firm. Haas School of Business, U.C. Berkeley,

"The Creation of Knowledge." Invited speaker and panelist. Forum on "Building Corporate Competency: Knowledge Creativity, Transfer and Use." Second Annual U.C. Berkeley Forum on Knowledge and the Firm. Haas School of Business,

"Organizational Enablers of Creative Production." Panelist and invited speaker. Third Forum on Knowledge and the Firm. Haas School of Business, U.C. Berkeley

"Creating Knowledge from Group Process." Moderator and speaker. Conference on Knowledge and the Firm. Haas School of Business, U.C. Berkeley,

"Dissent and Organizational Innovation." Invited address. Center for Psychological Studies, Berkeley, CA,

"Cloning Dissent: Explorations with the Devil's Advocate." Invited Address. University of Paris, France,

"Dissent and Group Creativity." Invited Address. Conference on Group Creativity, University of Texas, Arlington, TX,

"Techniques for Raising Diversity of Views." University of Marseille-Aix, France, M

"Conformity, Social Control and Focused Thought." Invited Address. University of Trento, Italy

"Dissent and Innovation." Invited Address. University of Trento, Italy

“Influence and Innovation in the Workplace.” Invited Address. University of Trento, Italy,.

“Techniques for Enhancing the Quality and Creativity of Group Decisions.” Invited address. EHES, Paris,

“Revising Brainstorming Rules: The Value of Debate and Controversy.” Invited address, Ecole des Hautes Etudes en Sciences Sociales, Paris.

“Dissent and Innovation in the Workplace.” Invited address, Ecole des Hautes Etudes en Sciences Sociales, Paris,

“Group Creativity: Brainstorming Revisited.” European Association of Experimental Social Psychology, San Sebastian, Spain,

“Juries: France vs. the US.” European Association of Experimental Social Psychology, San Sebastian, Spain,

“Innovation in the Workplace.” School of Management, St. Petersburg, Russia,

“Dissent and Creativity.” School of Management, St. Petersburg, Russia,.

“Research Frontiers in Human Resources.” School of Management, St. Petersburg, Russia, .

“Jury Research in Social Psychology: An Overview.” Invited address Jury Research Conference, University of Sydney Law School, Australia,

“The Requirement of Unanimity, Protection of Minority Views and the Quality of the Decision Making.” Invited address Jury Research Conference, University of Sydney Law School, Australia,

“Dissent, Decision Making and Innovation.” Invited address. Dept of Psychology, University of New South Wales, Australia,

“Jury Research in Social Psychology: An Overview.” Invited address Jury Research Conference, University of Sydney Law School, Australia,.

“The Requirement of Unanimity, Protection of Minority Views and the Quality of the Decision Making.” Invited address Jury Research Conference, University of Sydney Law School, Australia,.

“Leading for Innovation” Guest lecture, Aston Business School, Birmingham,UK

“The value of dissent in organizations” Leverhulme Trust Lecture, Aston Business School, Birmingham, UK

“Techniques for enhancing creativity: A reanalysis of Brainstorming and Devil’s advocate” Organizational Behavior Group, London Business School, London UK

“The requirement of unanimity: A Cross Cultural analysis of Jury Decision Making”. Leverhulme Trust Lecture, Aston Business School, UK

“The Value of Dissent, Diversity and Debate: Some Preliminary Studies (with L. George, J. Goncalo, M. Ormiston, E. Wong) European Assn of Social Psychology Wurzburg, Germany

“Research Matters” . Invited Address Professional Development Seminar. London Business School

“Corporate Cultures of Innovation”. Executive Education. London Business School.

“Principles of Persuasion”. Executive Education, London Business School

“Scientific Creativity: A Proteus Day”. Invited address for London Business School. Cambridge, UK

“The journey of minority influence”. Invited address. Minority influence conference. Delphi, Greece

“Profiting from Diversity and Dissent”. Keynote speech. American Assn. of Bar Executives Convention. San Francisco, August 2010.

“Group Decision Making: Pitfalls and Antidotes”. Invited talk Board of San Francisco Employment Retirement System . San Francisco September 2010”

“ Creative Problem Solving: Outsiders, Dissenters, Heroes and Rogues”. Keynote speech. American Assn of State University Presidents Council. Summer Council. Santa Fe, July 2012.

“Creativity and Good Decision Making: The value of Dissent in Investment. Invited talk. Baillie Gifford Co. Edinburgh Scotland February 2013

“Creative Problem solving in Teams” Invited discussion with separate investment groups. Baillie Gifford. Edinburgh Scotland February 2013

Nemeth, C.J. (2014) The Value of Minority Views: Reflection, Innovation and Change. In S. Papastamou, A. Gardikiotis and M. Prodromitis(eds) Applications of Minority Influence. New York: Sage. Under review

“Think Different: the Value of Dissent for Creativity”. Invited talk for Tsuda College, Tokyo JAPAN

“On the Road with Dissent”. Invited talk for ICS Hitotsubashi University. Tokyo Japan (Strategic Management Group of Business School)

“A Tribute to Serge Moscovici”. Invited talk for European Association of Social Psychology conference in tribute and memorium. Paris, France November 2016

“In Homage to Serge Moscovici”. Invited talk for the Maison des Sciences de l’Homme hosted by Pierre and Denis Moscovici March 2017.

“Welcoming Dissent”. Invited address California Institute of Integrative Sciences, San Francisco, CA, April 2018

“In defense of troublemakers”. Invited address to Goldentree Asset Management, New York followed by discussion with 21 partners. July 2018

“Welcoming Dissent for Quality Decision Making”. Invited address for Cable Labs –Cable Company CEOs across the nation. Las Vegas, NV Jan 2019

“The power and value of dissent”. Invited address (Kickoff speaker) for the partners of Sequoia Capital, Los Gatos, CA October 2019

“The value of dissent”. Invited address Baugh Center for Entrepreneurship & Free Enterprise, Baylor University, Waco, TX Apr. 2020

“Speaking Truth to Power in Our Time ”. Invited address and interview for the International Women’s Forum (hosted by the Northern California chapter with invited members from other states) June 11, 2020.

https://www.dropbox.com/s/kcou6rlsm5td5l0/GMT20200612-003149_Webinar--S_1686x768.mp4?dl=0

Professional Activities other than Invited Talks

Occasional Reviewer for British Journal of Social Psychology, European Journal of Social Psychology, Journal of Applied Social Psychology, Journal of Experimental Social Psychology, Journal of Personality & Social Psychology, Personality & Social Psychology Bulletin, Psychological Bulletin, Psychological Review, plus grant reviews for the National Science Foundation and the National Institutes of Mental Health.

Taped Interviews for numerous podcasts (e.g. EconTalk; Second City; Board Room) and public radio (e.g. KERA, Australian Broadcasting) on my(2018) book “In defense of troublemakers: the power of dissent in life and business”

Taped Interviews for numerous podcasts (e.g. Freakonomics) on creativity.

Member, NIMH Review Panel (Social Sciences Review Branch),

Member of International Advisory Board for British Journal of Social Psychology,

Editorial Board of Journal of Social Psychology.

Program Chair, Division 8 (Social Psychology), American Psychological Association Convention, Los Angeles, CA,

Editorial Board of Law and Human Behavior,

Consulting Editor, European Journal of Social Psychology

Co-Chair of Symposium on Minority Influence for Joint Meeting of European Association of Social Psychology and Society of Experimental Social Psychology at the International Congress of Psychology, Brussels, Belgium, June 1992.

Chair of Symposium on "The Positive Aspects of Conflict," International Congress of Applied Psychology, Madrid, Spain,

Invited Editor, British Journal of Social Psychology. Special issue on minority influence,

Member of International Editorial Board, New Review of Social Psychology,

Chair, Advisory Committee, Institute of Innovation, Management and Innovation, Haas School of Business, University of California, Berkeley

Advisory Committee, Institute of Innovation, Management and Organization, Haas School of Business. University of California, Berkeley,

Presidential Chair Fellow , Univ of California, Berkeley

Occasional Reviewer National Institutes of Mental Health, National Science Foundation, European Journal of Social Psychology,

Numerous interviews with journalists and writers. My research has been cited extensively in the New Yorker, Wired, Ode, Wall Street Journal, London Times and various publications and blogs on creativity, brainstorming and management issues.

Numerous podcasts and interviews on the issue of good group decision making and my book "In defense of troublemakers: the power of dissent in business and life", including EconTalk, BoardBench (with CEO Nancy May), Freakonomics

Publications

Nemeth, C. (1970). The effects of free vs. constrained behavior on attraction between people. Journal of Personality and Social Psychology, 15, 302-311.

Nemeth, C. (1970). Bargaining and reciprocity. Psychological Bulletin, 74, 297-308.

Tajfel, H., Nemeth, C., Rim, Y., & Johnson, N. B. (1972). The devaluation by children of their own national and ethnic group: Two case studies. British Journal of Clinical and Social Psychology, 11, 235-243.

Nemeth, C. (1972). A critical analysis of research utilizing the prisoner's dilemma paradigm for the study of bargaining. In L. Berkowitz (Ed.), Advances in Experimental Social Psychology (Vol. 6, pp. 203-234). New York: Academic Press.

Nemeth, C., & Markowitz, J. (1972). Conformity and discrepancy of position. Sociometry, 35, 562-575.

Nemeth, C., & Sosis, R. H. (1973). A simulated jury study: Characteristics of the defendant and the jurors. Journal of Social Psychology, 90, 221-229.

- Nemeth, C., & Wachtler, J. (1973). Consistency and modification of judgment. Journal of Experimental Social Psychology, 9, 65-79.
- Moscovici, S., & Nemeth, C. (1974). Social influence II: Minority influence. In C. Nemeth (Ed.), Social psychology: Classic and contemporary integrations. Chicago: Rand-McNally.
- Nemeth, C. (Ed.) (1974). Social psychology: Classic and contemporary integrations. Chicago: Rand-McNally.
- Nemeth, C., Swedlund, M., & Kanki, B. (1974). Patterning of the minority's responses and their influence on the majority. European Journal of Social Psychology, 4, 437-439.
- Nemeth, C., & Wachtler, J. (1974). Creating perceptions of consistency and confidence: A necessary condition for minority influence. Sociometry, 37, 529-540.
- Nemeth, C. (1975). Whose ideology? A rejoinder to M. Plon. European Journal of Social Psychology, 4, 437-439.
- Nemeth, C. (1975). Social comparison: A universal principle? Contemporary Psychology, 20, 32-33.
- Nemeth, C. (1975). Understanding minority influence: A reply and a digression. European Journal of Social Psychology, 5, 265-267.
- Nemeth, C., & Endicott, J. (1976). The midpoint as an anchor: Another look at discrepancy of position and attitude change. Sociometry, 39, 11-18.
- Nemeth, C., Endicott, J., & Wachtler, J. (1976). From the '50s to the '70s: Women in jury deliberations. Sociometry, 38, 193-204.
- Bermant, G., Nemeth, C., & Vidmar, N. (Eds.) (1976). Psychology and the law: Research frontiers. Lexington, MA: D. C. Heath & Co., Lexington Books Division.
- Bermant, G., Nemeth, C., & Vidmar, N. (1976). Psychology and the law: Status and challenges. In G. Bermant, C. Nemeth, & N. Vidmar (Eds.), Psychology and the law: Research frontiers. Lexington, MA: D. C. Heath & Co., Lexington Books Division.
- Nemeth, C. (1976). Rules governing jury deliberations: A consideration of recent changes. In G. Bermant, C. Nemeth, & N. Vidmar (Eds.), Psychology and the law: Research frontiers. Lexington, MA: D. C. Heath & Co., Lexington Books Division.
- Nemeth, C. (1977). Interactions between jurors as a function of majority vs. unanimity decision rules. Journal of Applied Social Psychology, 7, 38-56.
- Nemeth, C., Wachtler, J., & Endicott, J. (1977). Increasing the size of the minority: Some gains and some losses. European Journal of Social Psychology, 1, 11-23.

- Nemeth, C. (1979). The role of an active minority in inter-group conflict. In W. G. Austin & S. Worchel (Eds.), The psychology of intergroup relations. Belmont, CA: Brooks-Cole.
- Nemeth, C. (1979). Group dynamics and legal decision making. In L. E. Abt & I. R. Stuart (Eds.), The social psychology of discretionary law. New York: Van Nostrand Reinhold.
- Nemeth, C. (1980). Social psychology in the courtroom. In L. Berkowitz (Ed.), A survey of social psychology. New York: Holt, Rinehart, & Winston.
- Nemeth, C. (1981). Jury trials: Psychology and the law. In L. Berkowitz (Ed.), Advances in experimental social psychology (Vol. 14, pp. 309-367). New York: Academic Press.
- Nemeth, C. (1982). Stability of faction position and influence. In H. Brandstatter, J. Davis, & G. Stocker-Kreichgaver (Eds.), Contemporary problems in group decision making. London: Academic Press.
- Nemeth, C. (1983). Sex differences and decision making in juries. In H. Blumberg, P. Hare, V. Kent, & M. Davies (Eds.), Small groups: Social-psychological processes, social action and living together (pp. 69-77). Chichester: Wiley.
- Nemeth, C. (1983). Reflections on the dialogue between status and style: Influence processes of social control and social change. Social Psychology Quarterly, *46*, 70-74.
- Nemeth, C., & Wachtler, J. (1983). Creative problem solving as a result of majority vs. minority influence. European Journal of Social Psychology, *13*, 45-55.
- Nemeth, C. (1984). Processus de groupe et jurys: Les Etats-Unis et la France. In S. Moscovici (Ed.), Psychologie Sociale (pp. 229-251). Paris: Presses Universitaires de France.
- Nemeth, C. (1985). Compromising public influence for private change. In S. Moscovici, G. Mugny, & E. Van Avermaet (Eds.), Perspectives on minority influence (pp. 75-90). Cambridge, UK: Cambridge University Press.
- Nemeth, C. (1985). Dissent, group process and creativity. In E. Lawler (Ed.), Advances in group processes theory and research (pp. 57-75). Greenwich, CT: JAI Press. Reprinted in Lawler, E. J. & Markovsky, B. (Eds.) (1990). Social psychology: Sociological contributions. Greenwich, CT: JAI Press. Reprinted in Lawler, E. J. & Markovsky, B. (Eds.) (1993), Social Psychology of Groups: A Reader. Greenwich, CT: JAI Press.
- Nemeth, C., & Kwan, J. (1985). Originality of word associations as a function of majority vs. minority influence processes. Social Psychology Quarterly, *48*, 277-282.
- Nemeth, C. J. (1986). The differential contributions of majority and minority influence. Psychological Review, *93*, 23-32. Reprinted in M.Hogg (Ed.). Sage Benchmarks in Psychology: Social Psychology, 2002.

- Nemeth, C. (1986). Intergroup relations between majority and minority. In S. Worchel & W. Austin (Eds.), Psychological of intergroup relations (pp. 229-243). Chicago: Nelson Hall.
- Nemeth, C. (1986). Social psychology and trial by jury. In L. Berkowitz (Ed.), A survey of social psychology (pp. 429-447). New York: Holt, Rinehart, & Winston.
- Nemeth, C. J. (1987). Influence processes, problem solving and creativity. In M. P. Zanna, J. M. Olson, & C. P. Herman (Eds.), Social influence: The Ontario Symposium (Vol. 5, pp. 237-246). Hillsdale, NJ: Erlbaum.
- Nemeth, C. J. (1987). Beyond conversion: Differential thought processes and decision making as a function of majority vs. minority influence. Published (in French) as "Au dela de la conversion: formes de pensée et prise de décision. In S. Moscovici & G. Mugny (Eds.), Psychologie de la conversion, pp. 239-250). Cousset, Switzerland: Delral.
- Nemeth, C., & Brilmayer, A. G. (1987). Negotiation vs. influence. European Journal of Social Psychology, *17*, 45-56.
- Nemeth, C. J., & Kwan, J. (1987). Minority influence, divergent thinking and the detection of correct solutions. Journal of Applied Social Psychology, *17*, 786-797.
- Nemeth, C. J. (1988). Style without status expectations: The special contributions of minorities. In M. Webster & M. Foschi (Eds.), Research on expectation states, (pp. 281-290). Palo Alto, CA: Stanford University Press.
- Nemeth, C., & Chiles, C. (1988). Modelling courage: The role of dissent in fostering independence. European Journal of Social Psychology, *18*, 275-280.
- Nemeth, C. J., & Staw, B. M. (1989). The tradeoffs of social control and innovation within groups and organizations. In L. Berkowitz (Ed.), Advances in experimental social psychology (Vol. 22, pp. 175-210). New York: Academic Press.
- Nemeth, C., Mayselless, O., Sherman, J., & Brown, Y. (1990). Improving recall by exposure to consistent dissent. Journal of Personality and Social Psychology, *58*, 429-437.
- Nemeth, C. J. (1991). Why we should welcome minority dissent. In W. Doise and G. Mugny (Eds.), Psicología Social Experimental: Investigaciones de la Escuela de Ginebra. Anthropos, *124*, 58-61.
- Nemeth, C. J. (1991). Más allá de la conversión: Formas de pensamiento y toma de decisión. In S. Moscovici, G. Mugny, & J. A. Perez (Eds.), La influencia social inconsciente (pp. 287-302). Barcelona: Anthropos.
- Nemeth, C. J. (1991). The contributions of minority dissent. In A. Mucchi-Faina, A. Maass, & S. Moscovici (Eds.), On Minority Influence (Vol. 4, pp. 61-74). Chicago: Nelson Hall.

- Nemeth, C., Mosier, K., & Chiles, C. (1992). When convergent thought improves performance: Majority vs. minority influence. Personality and Social Psychology Bulletin, *81*, 139-144.
- Nemeth, C. J. (1992). Minority dissent as a stimulant to group performance. In S. P. Worchel, W. Wood, & J. L. Simpson (Eds.), Productivity and Process in Groups (pp. 95-111). Newbury Park, CA: Sage Publications.
- Nemeth, C. (1994). The value of minority dissent. In Mucchi-Faina, A., Maass, A., and Moscovici, S. (Eds.), Minority Influence (pp. 3-15). Chicago: Nelson Hall Pub. Co..
- Huguet, P., Nemeth, C. & Personnaz, B. (1994). Social influence and thinking processes. In J. L. Beauvois and G. Mugny (Eds.), Handbook of Social Psychology, Vol. I. Paris: Presse Universitaire de France.
- Nemeth, C. (1995). Dissent as driving cognition, attitudes and judgments. Social Cognition, *13*, 273-291.
- Peterson, R., & Nemeth, C. (1996). Focus vs. flexibility: Majority and minority influence can both improve performance. Personality and Social Psychology Bulletin, *22*, 14-23.
- Nemeth, C. (1996). Making work groups more effective: The value of minority dissent. In West, M.A. (Ed.), Handbook of Work Group Psychology (pp. 125-141). London: John Wiley & Sons, Ltd.
- Nemeth, C. (1996). Reflections on the progress of minority dissent. British Journal of Social Psychology, *35*, 1-3.
- Nemeth, C., & Rogers, J. (1996). Dissent and the search for information. British Journal of Social Psychology, *35*, 67-76.
- Nemeth, C.J. (1997). Majority-Minority Relations: The Value of Diversity and Dissent. Translated into German as Beziehungen zwischen Majoritäten und Minoritäten: Der Wert von Vielfalt und abweichenden Meinungen. In A. Mummendey and B. Simon (Eds.), Identität und Verschiedenheit: Zur Sozialpsychologie der Identität in komplexen Gesellschaften (pp. 109-126). Bern: Verlag Hans Huber.
- Gutkin, T.B., & Nemeth, C. (1997). Selected factors impacting decision making in pre-referral intervention and other school-based teams: Exploring the intersection between school and social psychology. Journal of School Psychology, *35*, 195-216.
- Nemeth, C. (1997). Managing innovation: When less is more. California Management Review, *40*, 59-74.
- Nemeth, C.J. (1998). The Agile Organization: Profiting from those we underestimate. Proceedings. Association of Research Libraries.
- Nemeth, C. (2001). Dissent, diversity and juries. In F. Butera and G. Mugny (Eds.), Social Influence in Social Reality (pp. 23-32). Bern: Hogrefe and Huber Publ. Co.

- Nemeth, C., Connell, J., Rogers, J., & Brown, K. (2001). Improving decision making by means of dissent. Journal of Applied Social Psychology, *31*, 48-58.
- Nemeth, C.J., & Nemeth, L. (2001). Understanding the creative process: Management of the knowledge worker. In J. Nonaka and D. J. Teece (Eds.), Managing industrial knowledge (pp. 91-104). London: Sage Publications.
- Nemeth, C., Rogers, J., & Brown, K. (2001). Devil's advocate vs. authentic dissent: Stimulating quantity and quality. European Journal of Social Psychology, *31*, 707-720.
- Nemeth, C. J. (2002). The Art of Mentoring: It's Personal. In F. Buschini and E. Lage (Eds.), Penser la Vie, le Social, la Nature: Mélanges en l'honneur de Serge Moscovici (pp. 331-343). Paris: Editions de la Maison des Sciences de l'Homme
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- Nemeth, C. (2020) "In defense of troublemakers: the power of dissent in life and business". Translated versions in simple and complex Chinese, in Korean and in Slovenian

Publications in Preparation

- Nemeth, C. (2021) Those Noble Laureates. A book on the creative process over time based on 12-hour interviews with each of 5 Nobel Laureates in Physics and Chemistry. Partially completed. Estimated publication September 2021.

Media Coverage

- Interviews with Ode, Fast Company, Spark, Wired, New Yorker, Canadian Broadcasting and other media outlets
- Ode: "In praise of dissent" August 2, 2010
- New Yorker: "Groupthink: the brainstorming myth" by Jonah Lehrer. Jan 30, 2012

Quartz Apr 2018 <https://qz.com/1269977/a-berkeley-professor-explains-why-society-needs-more-troublemakers/>

Review of “In defense of troublemakers: ..” Wall Street Journal Opinion Page May 10, 2018
<https://www.wsj.com/articles/in-defense-of-troublemakers-review-rocking-the-boat-1525905630>

Dissent as cure for groupthink:
The Hamilton Spectator and LinkedIn pulse
<https://www.linkedin.com/pulse/why-dissent-your-best-cure-groupthink-review-jay-robb>

Presentations for the General Public

“The value of dissent in organizations” Leverhulme Trust Lecture, Aston Business School, Birmingham, UK June 2004 For the public broader community.

“The requirement of unanimity: A Cross Cultural analysis of Jury Decision Making”. Leverhulme Trust Lecture, Aston Business School, UK June 2005. For the public broader community.

“On the shoulders of a giant: a Tribute to Serge Moscovici”. Invited address by the Maison des Sciences de l’Homme, Pierre and Denis Moscovici. Paris: Maison Amerique Latine March 2017

“in defense of troublemakers” Calif Institute of Integrative Science May 2018
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Presentation and Discussion of “In defense of troublemakers”. Univ of California Berkeley Library 2018

“In defense of troublemakers” Invited address and discussion. Book Passage, San Francisco May 2018

(upcoming) Welcoming Dissent. Aquarium of the Pacific, Long Beach, CA 2020

(upcoming) Perils of Consensus and Value of Dissent. Baylor University School of Business Apr 2020

(upcoming) Dissent and Good Decision Making. NASA Langley tbd 2020

Podcast Interviews (selected)

Second City <https://www.secondcityworks.com/podcast-posts/guest-charlan-nemeth>

KERA-FM Dallas Public Radio <http://think.kera.org/2018/03/22/the-dangers-of-consensus-and-compromise/>

KPCW-FM (Park City, UT NPR affiliate) <https://www.kpcw.org/post/mountain-money-april-16-2018#stream/0>

Grok’s Science Show Apr 2018 <https://beta.prx.org/stories/240557>

EconTalk (interviewer Russ Roberts)

<http://www.econtalk.org/charlan-nemeth-on-in-defense-of-troublemakers/>

Australian Broadcasting Co. <http://www.abc.net.au/radionational/programs/bestpractice/why-we-need-troublemakers-in-the-workplace/10034808>

BoardBench (with CEO Nancy May to be aired July 2020).

Industry Invited Addresses:

“The Value of Dissent” Invited address. **Goldentree Asset Management**, New York July 2018

“In Defense of Troublemakers”. Invited address. **Cable Company CEOs**, Cable labs, Las Vegas January 2019

“Speaking Truth to Power in our Time” Invited address/interview. **International Women’s Forum** (via zoom) June 2020.

Lists of recommended Books to Read (featuring “In defense..”):

<https://www.linkedin.com/pulse/20-new-idea-books-read-2018-adam-grant>

<https://www.inc.com/jessica-stillman/adam-grant-every-leader-should-check-out-these-10-new-business-books.html>

<https://www.linkedin.com/pulse/18-most-anticipated-big-idea-books-2018-david-burkus>

<https://www.bustle.com/p/5-business-books-by-women-to-read-this-summer-9157176>

Selected Reviews “In defense of troublemakers: the power of dissent in life and business” 2018

“A timely tome on the perils of silence and the value of voice. Charlan Nemeth is one of the world’s leading experts on making decisions and influencing others, and she presents a career’s worth of evidence on why the views you don’t want to consider are often the ones you need to hear most. If you want to escape confirmation bias and overcome groupthink, you need to take dissenting opinions seriously—even if you think they’re wrong.”

—**Adam Grant, New York Times bestselling author of Originals, Give and Take, and Option B (with Sheryl Sandberg)**

“Charlan Nemeth personifies minority influence; there is no person on the planet better scientifically qualified to write a book on the dynamics of dissent. She understands the underlying science deeply. She is a key contributor to the literature to induce divergent thinking and creativity. And, she has repeatedly demonstrated her ability to apply the scientific literature to engaging real world problems.”

—**Philip Tetlock, Leonore Annenberg University Professor of Psychology and Management at the University of Pennsylvania and author of Superforecasting**

“*In Defense of Troublemakers* is an intelligent guide to embracing dissent in the decision-making process and a must read for people engaged in decision-making and progressive thinking. Charlan’s analysis of dissent decision-making is of immense value as it provides a critical guide to navigating the challenging waters of group dynamics and the power of individual voices. Embracing troublemakers is counter-intuitive but she backs her conclusions with science and provides sound reasoning for why they make sense. This book will fundamentally change your mind set in how to manage a crisis and should be required reading for all MBA programs.”

— **Jenny Johnson, President & COO of Franklin Resources, Inc.**

“Charlan Nemeth has written the definitive account of dissent and how it affects thinking. This remarkably insightful, grounded, and accessible treatment could not be more important or timely.”
—**Karl E. Weick, coauthor of *Managing the Unexpected***

“A lucid, practical guide to fostering smarter teams, companies, and societies. Charlan Nemeth demonstrates the power of nonconformists in raising the quality of our group decisions.”
—**William Poundstone, author of *Are You Smart Enough to Work at Google?***

“A beautifully written and important book that deserves to be read by the docile and disobedient alike. Crowds are sometimes wise, but Charlan Nemeth shows how, when, and why listening to the majority is dangerous, and why disagreement is often an engine of innovation, persuasion, and error correction.”
—**Adam Alter, bestselling author of *Irresistible and Drunk Tank Pink***

“Insightful, easy to read and full of examples... In this illuminating book, Charlan Nemeth demonstrates how dissent improves decision-making. This is a book every manager and board member should read.”
---**Professor Saadi Lahlou, Chair in Social Psychology, London School of Economics**

References

Prof. Teresa Amabile, Entrepreneurship Division, Harvard Business School, Boston, MA

Professor Fabrizio Butera, Laboratory of Social Psychology, Faculty of Social and Political Sciences,
Vidy University of Lausanne Switzerland

Professor Edward Deci, Department of Psychology, University of Rochester, NY.

Professor Adam Grant, Wharton School of Business. University of Pennsylvania, Philadelphia, PA

Professor John Levine, Department of Psychology, University of Pittsburgh, Pittsburgh, PA.

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Professor David Teece, Haas School of Business, University of California, Berkeley, CA.

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